

## Florida Public Pension Trustees Association

## Trustee School Program Agenda

October 6—9, 2019
Sawgrass Marriott
Golf Resort & Spa
Ponte Vedra Beach, Florida

#### Saturday, October 5, 2019

• 2:00 pm—Board of Directors Meeting—Players Ballroom B & C

#### Sunday, October 6, 2019

- 3:00 pm-6:00 pm-School Registration-Masters Ballroom Foyer
- 3:30 pm—5:00 pm—FPPTA New Member Orientation— Heritage Ballroom A & B
- 5:00 pm-7:00 pm-Welcome Gathering-Champions D & E



## **CPPT Program**

## Monday, October 7, 2019

7:30 am−8:30 am Continental Breakfast ♦ 7:30 am−3:30 pm School Registration

	-8:30 am Continental Breakfast	*	
Breakfast/Registration	Basic	Intermediate	Advanced
Champions Ballroom	Heritage Ballrooms A & B	Heritage Ballrooms	Masters Ballroom
Foyer		C, D & E	A, B, C & D
8:30 am—9:30 am  Attendance check-in must be completed by 8:15 am	BECOMING A TRUSTEE Ann Thompson, CPPT FPPTA Board of Directors	TIMELESS INVESTMENT PRINCIPLES Christian Newton	Modification of Pension Plans Mark Floyd
	Fred Nesbitt, PhD FPPTA Media Consultant	Dimensional Fund Advisors 20	Mierzwa & Floyd, PA 40
9:35 am—10:15 am	BOARD MEETING BASICS Steve Aspinall, CPPT FPPTA Board of Directors Steve Corbet, CPPT FPPTA Education Committee 2	TRENDS IN DEFINED BENEFIT PLANS Tim Bowen & Joe Griffin Foster & Foster Consulting Actuaries, Inc. 21	CONFLICT RESOLUTION Casey Lucuis Launch Learning Systems 41
10:15 am—10:35 am	Morning Refresh	nment Break—Champions Ba	Ilroom Foyer
10:40 am—11:20 am	PENSION FUNDAMENTALS  Moderator: Brad Rinsem  Salem Trust  Pete Prior, CPPT  FPPTA Board of Directors	COMPLIANCE WITH CHAPTERS 112-175-185  Adam Levinson  Klausner, Kaufman, Jensen & Levinson, PA	ADVANCED ISSUES IN REAL ESTATE Richelle Hayes, CPPT American Realty Advisors
	Tyler Grumbles	concon a zovincon, i vi	42
11:25 am—12:05 pm	AndCo Consulting, LLC		RISKS IN FIXED INCOME
	Tracy Musser 3 Thompson, Siegel & Walmsley, LLC	22	James Womack 43 Atlanta Capital Management
12:05 pm—1:15 pm	Lunch—Tournament Hall	Advisory Board Meeting—	Players Ballroom B & C
<b>12:05 pm—1:15 pm</b> 1:20 pm—2:00 pm	Lunch—Tournament Hall CAPITAL MARKETS—FIXED	Advisory Board Meeting— Bond Portfolio	Players Ballroom B & C SOCIAL MEDIA &
1:20 pm—2:00 pm	CAPITAL MARKETS—FIXED INCOME Paul Lundmark, CPPT	BOND PORTFOLIO Pat Kelly Agincourt Capital Management	SOCIAL MEDIA & FAKE NEWS Susan Marden FPPTA PR Consultant Sean McKinstry, CPPT
1:20 pm—2:00 pm Checking-in is required	CAPITAL MARKETS—FIXED INCOME Paul Lundmark, CPPT Richmond Capital Management  4  ACTUARY BASICS Eric Atwater Aon	BOND PORTFOLIO Pat Kelly Agincourt Capital Management  23  EDUCATING THOSE WHO MATTER Susan Marden FPPTA PR Consultant Fred Nesbitt, PhD 24	SOCIAL MEDIA & FAKE NEWS Susan Marden FPPTA PR Consultant Sean McKinstry, CPPT FPPTA Director of Research <sup>44</sup> MANAGING SERVICE PROVIDERS Dwight Mattingly, CPPT FPPTA Board of Director
1:20 pm—2:00 pm Checking-in is required  2:05 pm—2:45 pm	CAPITAL MARKETS—FIXED INCOME Paul Lundmark, CPPT Richmond Capital Management  4  ACTUARY BASICS Eric Atwater Aon	BOND PORTFOLIO Pat Kelly Agincourt Capital Management  23  EDUCATING THOSE WHO MATTER Susan Marden FPPTA PR Consultant Fred Nesbitt, PhD 54 FPPTA Media Consultant	SOCIAL MEDIA & FAKE NEWS Susan Marden FPPTA PR Consultant Sean McKinstry, CPPT FPPTA Director of Research <sup>44</sup> MANAGING SERVICE PROVIDERS Dwight Mattingly, CPPT FPPTA Board of Director
1:20 pm—2:00 pm Checking-in is required  2:05 pm—2:45 pm  2:45 pm—3:05 pm	CAPITAL MARKETS—FIXED INCOME Paul Lundmark, CPPT Richmond Capital Management  4  ACTUARY BASICS Eric Atwater Aon  5  Afternoon Refres FIDUCIARY ROLES & CHAPTER 112 Ron Cohen, CPPT Rice Pugatch Robinson Storfer &	BOND PORTFOLIO Pat Kelly Agincourt Capital Management  23  EDUCATING THOSE WHO MATTER Susan Marden FPPTA PR Consultant Fred Nesbitt, PhD 24 FPPTA Media Consultant Chment Break—Champions Base DISABILITY PROCESS Pedro Herrera Sugarman & Susskind, PA	SOCIAL MEDIA & FAKE NEWS Susan Marden FPPTA PR Consultant Sean McKinstry, CPPT FPPTA Director of Research 44  MANAGING SERVICE PROVIDERS Dwight Mattingly, CPPT FPPTA Board of Director  45  ACTUARIAL ASSUMPTIONS Chad Little Freiman Little Actuaries, LLC

## **CPPT Program**

## Tuesday, October 8, 2019



7:30 am−8:30 am Continental Breakfast ♦ 7:30 am−3:30 pm School Registration

7:30 am-	−8:30 am Continental Breakfast ≺	> 7:30 am−3:30 pm School	Registration SINCE 1984
Breakfast/ Registration Champions Ballroom Foyer	Basic Heritage Ballrooms A & B	Intermediate Heritage Ballrooms C, D & E	Advanced Masters Ballrooms A, B, C & D
8:30 am—9:10 am Attendance check-in must be completed by 8:15 am	CAPITAL MARKETS—EQUITY Bill Adams Mellon	BUSINESS CYCLES Michael Spencer, CPPT FPPTA Dean of Education 26	IMPACT OF GEOGRAPHIC  MARKETS  Steve Roth  Dahab Associates 47
9:15 am—9:55 am	HISTORY OF RETURNS  John Thinnes  AndCo Consulting, LLC	ATTRIBUTES OF REBALANCING Aaron Lally Meketa Investment Group <sup>27</sup>	DEFINING RISK Frank Galdi Palisade Capital Management, LLC 48
10:00 am—10:40 am	INTRODUCTION TO ETHICS  Ken Harrison, CPPT  Sugarman & Susskind, PA  9	INTERNATIONAL INVESTMENT OPTIONS Brian Czekanski 28 JP Morgan Asset Management	COMMODITIES & REAL ASSETS Marta Kauchak Nuveen 49
10:40 am—11:00 am	Morning Refreshr	ment Break—Champions Ball	room Foyer
11:05 am—11:45 am	Non—Traditional Investing Michael Spencer, CPPT FPPTA Dean of Education	ALTERNATIVE INVESTMENTS Chris Pettia DuPont Capital Management 29	GLOBAL MARKET EQUITIES Kurt Wood DePrince, Race & Zollo
11:50 am—12:30 pm	CONSULTANT EXPECTATIONS Greg White Investment Performance Services	TRUSTEE ETHICS Brent Chudachek, CPPT Rice Pugatch Robinson Storfer & Cohen, PLLC 30	ASSET ALLOCATION Frank Wan Burgess Chambers & Associates, Inc. 51
12:30 pm—1:45 pm	Lunch—Tournament Hall ♦ Ed	lucation Committee Meeting-	–Players Ballroom B & C
1:50 pm—2:30 pm Checking-in is required	ROLE OF A PLAN ADMINISTRATOR David Puscher, CPPT FPPTA Education Committee	BUILDING A REAL ESTATE PORTFOLIO John Faust Baring North America, LLC	UNDERSTANDING BENCHMARKING OF ALTERNATIVE INVESTMENTS 52 Leon Palandjian, PhD Intercontinental Real Estate
2:35 pm—3:15 pm	EXPECTATIONS OF YOUR ACTUARY Chad Little Freiman Little Actuaries, LLC	ESTABLISHING A FUNDING POLICY Pete Strong Gabriel, Roeder, Smith & Company 32	BECOMING AN ADVOCATE Peter Hapgood, CPPT FPPTA Education Committee  53
3:15 pm—3:35 pm	Afternoon Refresh	ment Break—Champions Ba	Ilroom Foyer
3:40 pm—4:30 pm Checking-in is required	BASIC REVIEW Debbie McCoy, CPPT Ann Thompson, CPPT Steve Aspinall, CPPT	INTERMEDIATE REVIEW Lynn Bernstein, CPPT Warren West, CPPT Katie Byrne, CPPT	ADVANCED REVIEW Sean McKinstry, CPPT Phyllis Shaw, CPPT Steve Roth
4:25 pm—12:00 am	Hospitality R	oom & Study Hall—Tournam	ent Hall



#### CEU Sessions Monday, October 7, 2019

7:30 —8:30 am Continental Breakfast  $\diamondsuit$  7:30 am—3:30 pm School Registration

Breakfast/ Registration Champions Ballroom Foyer	General Session Limited to 150 participants Champions Ballroom D & E	Breakout Session A  Limited to 50 participant  Champions Ballroom B & C	Breakout Session B Limited to 50 participants Champions Ballroom F & G
8:30 am—9:30 am  Attendance check-in  must be  completed by 8:15 am		THE LOOMING RETIREMENT CRIS  (broadcast to all CEU sessions)  Ronald Temple  Lazard Asset Management	GS1
9:35 am—10:15 am	PRIVATE EQUITY INVESTING Meena Gandhi JP Morgan Asset Management	RETURN ASSUMPTIONS: WHAT I LEARNED FROM THE NATIONAL HURRICANE CENTER Jim Rizzo Gabriel, Roeder, Smith & Company	HISTORY OF PUBLIC PENSION PLANS Adam Levinson Klausner, Kauffman, Jensen & Levinson, PA
10:15 am—10:35 am	GS2 Morning Re	efreshment Break—Champions Ba	allroom Foyer
10:40 am—11:20 am	RESPONSIBLE INVESTING Lance Garrison Atlanta Capital Management	IMPACT OF TECHNOLOGY INNOVATION ON REAL ESTATE  Jay Butterfield  American Realty Advisors	IMPACT OF THE SOA  MORTALITY TABLE STUDY  Kevin Spanier & Kelly Adams  Buck Consultants
	GS3	A2	Buck Consultants B2
11:25 am—12:05 pm	Regotiating Skills Casey Lucuis Launch Learning Systems		



#### FPPTA Legal Education Program—Masters Ballroom E

Monday, October 7, 2019

Pre-registration is required & limited to 50 trustees

**FPPTA Legal Program**: This program will concentrate on (6) legal topics that every Board should be knowledgeable about.

This all day program will be presented on Monday, October 7, 2019 and is open to the **first 50** trustees who have completed the CPPT Program. You will receive 10 CEUs for this program.

#### CEU Sessions Monday, October 7, 2019



#### 7:30 —8:30 am Continental Breakfast $\diamondsuit$ 7:30 am—3:30 pm School Registration

Breakfast/ Registration Champions Ballroom Foyer	General Session Limited to 150 participants Champions Ballroom D & E	Breakout Session A Limited to 50 participants Champions Ballroom B & C	Breakout Session B Limited to 50 participants Champions Ballroom F & G
1:20 pm—2:45 pm	Public	PENSION ISSUES OF 2019 AND	BEYOND
Checking-in is required	(broadcast to all CEU sessions)  Moderator: Peter Hapgood— FPPTA Education Committee Consultant  Steve Roth— Dahab Associates  Brad Heinrichs— Foster & Foster Consulting Actuaries  Ron Ryan— Ryan ALM		
			GS5
2:45 pm—3:05 pm	Afternoon R	efreshment Break—Champions B	allroom Foyer
3:10 pm—4:15 pm	REVIEW AND	DISCUSSION OF THE LEROY COL	LINS INSTITUTE
Checking-in is required	PUBLIC PENSION REPORT		
		(broadcast to all CEU sessions) Lester Abberger— Leroy Collins Instit	uite
	Fred Nesbitt, PhD— FPPTA Media Consultant		
		WO Bell– Great Lakes Advisors	
			GS6
4:25 pm—12:00 am	Hospita	ality Room & Study Hall—Tourna	ment Hall



*Trustee Volunteers Needed*. One of the key components to trustee education is what we can learn from each other. Trustees sharing their individual and board experiences with their peers is a valuable resource. The FPPTA Education Committee would appreciate "volunteers" for its 2020 program offerings who are willing to make themselves available for questions or advice, especially to new trustees. Please contact Peter Hapgood, Director of Education at <a href="mailto:peterhapgood@fppta.org">peterhapgood@fppta.org</a> if interested.



## CEU Sessions Tuesday, October 8, 2019

7:30 —8:30 am Continental Breakfast  $\diamondsuit$  7:30 am—3:30 pm School Registration

Breakfast/	General Session	Breakout Session A	Breakout Session B
Registration	Limited to 150 participants	Limited to 50 participants	Limited to 50 participants
Champions	Champions Ballroom	Champions Ballroom B & C	Champions Ballroom
Ballroom Foyer	D&E		F & G
_			
8:30 am—9:10 am	EVOLVING BENEFITS	EMERGING MARKETS	PRACTICAL
Attendance check-in	LANDSCAPE FOR ACTIVE	Tom Harvey	CONSIDERATIONS FOR
must be	AND RETIRED MEMBERS	Aberdeen Standard Investments	ASSET ALLOCATION
completed by 8:15 am	Dan Givens		IMPLEMENTATION
	NCPERS Executive Board		Steve Cottle
	Don Heilman		Milliman, Inc.
	Gallagher Benefit Service <sup>GS7</sup>		
	-	A4	В4
9:15 am—9:55 am	GOOD OR BAD	Co-Investments	WHY EMERGING MARKETS
	PERFORMANCE	Derek Ransford	Make Sense for
	UNDERSTANDING	Pathway Capital	THE LONG TERM
	INVESTMENT MANAGERS	, ,	Guilherme Valle
			ABS Investment Management
	PERFORMANCE		Abs livestifient Management
	Chris Greco		
	Sawgrass Asset Managemକିର୍ମି <sup>8</sup>	A5	B5
40.00 40.40			
10:00 am—10:40 am	IMPORTANCE OF A	PRIVATE DEBT	FIXED INCOME AN
	FUNDING POLICY	Dan Clare	ADVANCED DIALOGUE
	Dave West	Constitution Capital Partners	Sarah Gray Innes
	AndCo Consulting		Thompson, Siegel &
		4.0	Walmsley, LLC
	GS9	A6	B6
10:40 am—11:00 am	Morning Refi	reshment Break—Champions B	allroom Foyer
11:05 am—11:45 am	Understanding Real	CUSTODIAL SERVICES	INVESTMENT CONSULTANT
	ESTATE DEBT	Amed Avila, CPPT	Models
	Paul Nasser	Fiduciary Trust International	Khalid Yasin
	Intercontinental Real Estate	of the South	PFM Asset Management
			Dave West
			AndCo Consulting
			Ron Cohen, CPPT
			Rice Pugatch Robinson Storfer &
	GS10	A7	Cohen, PLLC B7
11:50 am—12:30 pm	IDENTIFYING QUALITY	How to Shrink Pension	KEY COMPONENTS VALUE
12.00 p	COMPANIES IN	LIABILITY	INVESTING IN REAL ESTATE
	INTERNATIONAL MARKETS	Sebastian Jaramillo	Steve Hagenbuckle
	Will Averill	Milliman, Inc.	TerraCap Management, LLC
		waningi, iro.	Torra cap Management, LLO
	Aristotle Capital Management		
	GS11	A8	В8
12:30 pm—1:45 pm	Lunch—Tournament	Hall ♦ Education Committee M	eeting—Players B & C





7:30 —8:30 am Continental Breakfast  $\diamondsuit$  7:30 am—3:30 pm School Registration

Breakfast/ Registration Champions Ballroom Foyer	Classroom Session Limited to 150 participants Champions Ballroom D & E	Breakout Session A  Limited to 50 participants  Champions Ballroom B & C	Breakout Session B Limited to 50 participants Champions Ballroom F & G
1:50 pm—2:30pm Checking-in is required	PRIVATE EQUITY Valentine Whittaker Schroders Investment Management	A DIVERSIFIER WITHIN FIXED INCOME: LEVERAGED LOANS Peter Kenny Octagon Credit Investors, LLC	PRIVATE EQUITY INVESTING Eric Wilcomes Taurus Private Markets, LLC
	GS12	A9	В9
2:35 pm—3:15 pm	WHAT DO YOUR PERFORMANCE MANAGERS WORRY ABOUT? Joseph Zock & John Rochford Tocqueville Asset Management GS13	INVESTING IN A MULTI-ASSET  WORLD  Tony Marek  BlackRock	PENSION FORFEITURES  David Robinson  Sugarman & Susskind, PA  B10
3:15 pm—3:35 pm	Afternoon Refreshment Break—Champions Ballroom Foyer		
3:40 pm—4:30 pm Checking-in is required	FPPTA LEGAL PANEL (broadcast to all CEU sessions) Ken Harrison, CPPT Sugarman & Susskind, PA Bonni Jensen Klausner, Kaufman, Jensen & Levinson, PA David Robinson Sugarman & Susskind, PA		
4:25 pm—12:00 am	Hospita	lity Room & Study Hall—Tourna	ment Hall

2020 Membership Renewal

On-line membership renewal will open in mid-October!

## **2019 CPPT**

Re-certification fees are due December 31, 2019!

Keep in mind re-certification fees are billed in arrears. You will receive an email reminder.

#### Wednesday, October 9, 2019

#### 7:00 —9:00 am Continental Breakfast

Breakfast/ Registration Champions Ballroom Foyer	General Session Champions Ballroom D & E	<b>CPPT Testing</b> Basic—Intermediate— Advanced
8:45 am	CERTIFICATE PRESENTATIONS	EXAMS BEGIN AT 8:00 am
9:00 am—10:15 am Attendance check-in must be completed by 8:45 am	It's GAME TIME!  LEADERSHIP LESSONS FROM A FORMER PRO FEMALE  FOOTBALL PLAYER  Jan Spence  International Speaker, Author & Consultant  GS15	After the exam is completed, please join us for our keynote speaker.

#### **Special Programs:**

**FPPTA Legal Education Program**: This program will concentrate on six (6) legal topics that every Board should be knowledgeable about. This all day program will be presented on Monday, October 7, 2019 and is open to the **first 50** trustees who have completed the CPPT Program. **Pre-Registration is required.** 

Running a Meeting—Bonni Jensen, Klausner, Kaufman, Jensen & Levinson, PA

Selecting & Contracting with Service Provider—Ron Cohen, CPPT Rice Pugatch Robinson Storfer & Cohen, PLLC

Tax Issues—Rick Burke, Gray Robinson, PA

Pension Forfeitures—Mark Floyd, Mierzwa & Floyd, PA

Disability Pensions—Pedro Herrera, Sugarman & Susskind, PA

Importance of Securities Litigation—Maya Saxena, Saxena White PA

#### **FPPTA CEU Broadcasts:**

Monday, October 7<sup>th</sup>—The Looming Pension Crisis

Monday, October 7th—Public Pension Issues of 2019 & Beyond

Monday, October 7<sup>th</sup>—Review and Discussion of the Leroy Collins Institute Report

Tuesday, October 8th—FPPTA Legal Panel

**FPPTA Attendance Policy:** We ask all attendees to check-in first thing each morning (no later than 8:15 am) and to check in at the first session following lunch each day. You must sign out after the last session each day. Proper codes will be available in every room. Daily scanning was implemented to preserve the integrity and more efficiently track attendance related to our CPPT Program. Thank you for your support and cooperation. **PLEASE remember**...all sessions offered have limited room capacity. Your cooperation regarding room capacity is truly appreciated.

**CEU Credits:** You will earn ten (10) CEUs for attending this Trustee School providing you sign in and out daily. You MUST attend the complete session on Wednesday before signing out.

**Membership Note**: It is the FPPTA's objective to provide the best education possible to its membership. Providing education has many variables, so if you have any suggestions to improve our education programs, please feel free to contact Peter Hapgood, the FPPTA's Director of Education, at peterhapgood@fppta.org or by calling 508-612-2817.

**Hotel Reminder:** Please understand that the FPPTA does not control room temperature. It would be appreciated that all attendees come prepared for a cooler room than most anticipate. Please bring a sweater or jacket.

**Disclaimer:** The information in this program and related materials, unless otherwise noted, are the property of the individual presenters and is provided for educational purposes only. The information is provided "as is" without warranty of any kind.

### **Upcoming Events**

# Winter Trustee School Hyatt Regency Orlando (International Drive) January 26—29, 2020

#### 20<sup>th</sup> Annual NYSE Program

Sheraton Times Square New York, NY March 24—28, 2020

#### 36th Annual Conference

Renaissance Orlando at SeaWolrd June 28—July 1, 2020

#### **Fall Trustee School**

Hilton Bonnet Creek Orlando October 4—7, 2020



www.fppta.org 1-800-842-4064