

Understanding Bonds and NOT the 007 Kind

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Presenter Bio

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Mark is charged with leading NIS's Dynamic Fixed Income allocation discussions and brings a top-down focus to these meetings, monitoring implementation of the strategy, and ensuring that clients' goals and expectations are being met. He is also a co-manager of NIS's Preferred Stock Strategy, sits on the firm's Executive and Investment Committees, and is an owner of the firm. He also assists with managing taxable municipal bonds in clients' portfolios and is responsible for the firm's economic and fixed income market outlooks. In addition, Mark represents NIS in client meetings and at industry conferences.



Bond – What it is



An Instrument that represents a loan made by an investor to a borrower (corporation, government, etc.)

Borrower agrees to pay interest for the term of the loan and principal back upon maturity

Bond – Many Types

- Treasury, Agency (issued by U.S. Govt.)
- Corporate (U.S., Foreign, Investment Grade, High Yield)
- Mortgage Backed



"My heart says yes, but my head also says yes. Which is why, I think, my neck is suspicious."

- Asset Backed Auto, Credit Card
- Municipal Tax Exempt, Taxable (G.O., essential service, lease revenue, special tax)

Bond – Example

New City XYZ needs a new school and needs to come to the bond market

Terms get set – coupon rate, maturity, size, ratings



Risks – Repayment

The issuer's ability or willingness to repay comes into question

Possibility of default could mean loss of principal and future interest

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"Even after applying the filter the numbers still look awful."

Risks – Ratings

Bond ratings fall between AAA to D (default)

There are a handful of agencies that analyze and rate bonds

Shifts in rating generally affect the market price of the bond



"How come there's no Bcc between Bb and Cc?"

Risks – Liquidity

Liquidity in the bond market refers to how quickly or easily one can enter or exit a position without having a large impact on the price

During times of uncertainty, liquidity seems to disappear



Risks – Interest Rate

Bond Prices generally move in the opposite direction of Interest Rates

Lower prices equate to higher yields



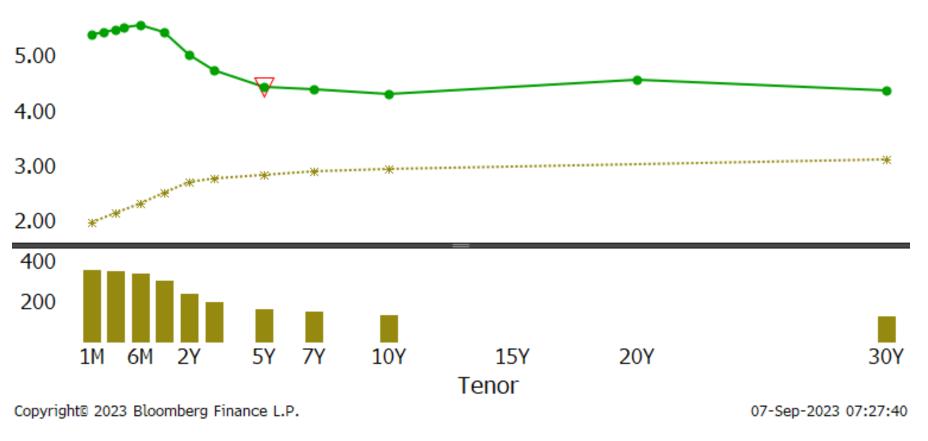
Risks – Interest Rate

Yield of the 10-Yr. U.S. Treasury Note



Bond Speak — Curve and basis point

Current U.S. Treas. curve (green) vs. same curve 5 yrs. ago (dots)



Source, Bloomberg

Bond Speak - Inversion

10 yr. Treasury yield vs. 2 yr. Treasury yield



USYC2Y10 Index (Market Matrix US Sell 2 Year & Buy 10 Year Bond Yield Spread) 10 Yr. U.S. T Yld Monthly 14SEP1993-07SEP2023

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Bond Speak - Spreads

Investment Grade Corporate Bond Spread



Bond Speak – Duration

A term that measures a bond or portfolio's sensitivity to changes in interest rates

It factors in the yield, maturity, coupon, and call/payment features

Longer-dated bonds usually have higher durations



"I know it's an odd request, but can we move my release back one day?"

Key Takeaways

- > Bond terms are dictated by the issuer and the market
- > Risks Repayment, Ratings, Interest Rate, Liquidity
- > Speaking the language
 Yield, Spread (OAS), Duration

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