

### **Pensionomics 2025**

**Measuring the Economic Impact of DB Pension Expenditures** 

**FPPTA Trustee School** 

**January 27, 2025** 



# **Why This Report**

- NIRS updates every two years its *Pensionomics* analysis that measures the economic "ripple effect" of payments from defined benefit (DB) pension plans.
- Retirees with a reliable pension can maintain spending throughout their retirement years, regardless of economic ups and downs, acting as an economic stabilizer.
- This report quantifies the economic impact of pension spending on the U.S. economy that will be constrained as the population ages.

# **Key Findings**

- In 2022, expenditures from public and private pension benefits supported:
  - \$1.5 trillion in economic output nationwide
  - 7.1 million jobs that paid \$466.2 billion in labor income
  - **\$871 billion** in value added (GDP) nationally
  - **\$224.3 billion** in federal, state, and local tax revenue

# **Pension Plans' Economic Impact**

- Pension plans can support economic activity through several channels, for example...
  - Benefit channel retirees' expenditures create incomes for others in the economy.
  - Investment channel the investment of pension assets provides capital to businesses to develop products, invest in new technologies, and create jobs.
- This study focuses on the benefit channel.

## The Multiplier Effect:

How spending ripples through the economy, supporting jobs and incomes in the process









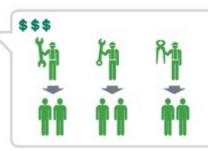




As a result of that purchase, the owner of the hardware store, the lawnmower salesman, and each of the companies involved in the production of the car all see an increase in income, and spend that additional income.



INDUCED IMPACT



These companies hire additional employees as a result of this increased business, and those new employees spend their paychecks in the local economy.

# Methodology

- Began with benefit payment data from the Census Bureau on state & local plans, the CPS, PBGC and 5500's for private plans, and OPM for federal plans.
- Estimated taxes paid out of benefits using data from CBO, BEA, and NCSL.
- Adjusted benefit payment data to account for migration of retirees from one state to another based upon the American Community Survey.
- Estimated the economic and tax impacts of retiree expenditures, using IMPLAN input-output modeling software and data package.

## What is IMPLAN?

 Used to estimate impacts on: jobs, income, value added, total output, and tax revenue.

 An input-output modeling software and data package developed for a USDA Forest Service project, now used for many types of analysis.

Represents relationships among various sectors in the economy as a matrix
 & estimates how an initial event reverberates through the economy.

### **Public and Private Sector Pension Benefits, 2022**

### **Table 1:** Public and Private Sector Pension Benefits, 2022

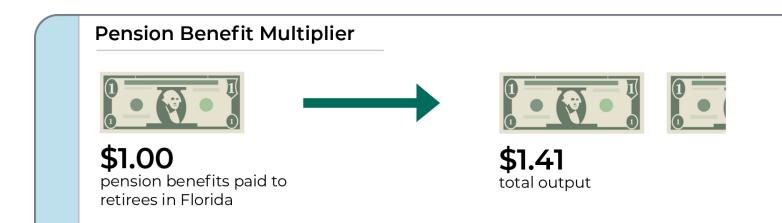
			Private		
	State and Local Fo		Single Employer Plans	Multiemployer Plans	Total*
Beneficiaries	12.0 million	2.7 million	7.4 million	4.1 million	26.3 millon
Average Benefit	\$31,031	\$33,436	\$22,259	\$12,635	\$25,923
Total Benefits	\$371.6 billion	\$91.5 billion	\$165.6 billion	\$51.8 billion	\$680.6 billion

Note: Author's analysis of the Annual Survey of Public Pensions, US OPM, U.S. Census Bureau, Pension Benefit Guaranty Corporation, and IRS Form 5500 data.

<sup>\*</sup> Totals may not add up exactly due to rounding.

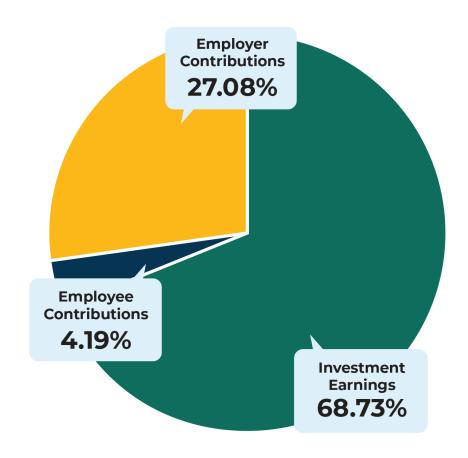
<sup>\*\*</sup>Total average benefit represents a weighted average of public and private sector benefits.

### **Pension Benefits More Than Double Their Impact**

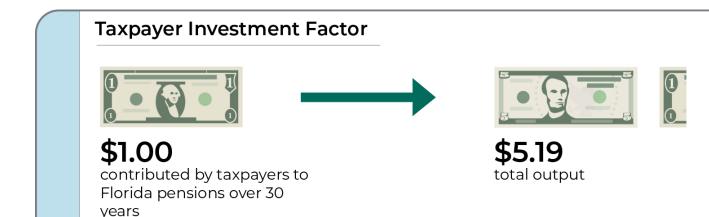


Each \$1 in state and local pension benefits paid to Florida residents ultimately supported \$1.41 in total output in the state. This "multiplier" incorporates multiple rounds of impacts of retiree spending, as each purchase ripples through the state economy.

# **Investment Earnings Accounted for More Than 2/3 of Public Pension Revenues in Florida**



# **Taxpayer Dollars Generate a Significant Return on Investment in Florida**



Each \$1 in taxpayer contributions to Florida's state and local pension plans supported \$5.19 in total output in the state. This reflects the fact that taxpayer contributions are a minor source of financing for retirement benefits—investment earnings and employee contributions finance the lion's share.

### **DB Pensions Support 7.1 Million American Jobs**

# **Table 2:** DB Pensions Support 7.1 Million American Jobs That Pay \$466.2 Billion in Labor Income

		Employment	Labor Income
Governmental Plans	State and Local Government	3,880,233	\$254,573,526,928
Governmental Plans	Federal Government	955,897	\$62,714,262,676
Private Sector Plans	Multiemployer	540,866	\$35,485,024,982
Private Sector Plans	Single Employer	1,729,251	\$113,452,331,243
Total Impact	All Plans	7,106,247	\$466,225,145,829

<sup>\*</sup> Totals may not add up exactly due to rounding.

# **DB Pensions Support \$1.5 Trillion in Total Economic Activity**

# **Table 3:** DB Pensions Support \$1.5 Trillion in Economic Activity and \$871.0 Billion in Value Added

		Output	Value Added
Governmental Plans	State and Local Government	\$845,949,547,291	\$475,596,172,442
Governmentar rans	Federal Government	\$208,399,917,932	\$117,163,255,921
Private Sector Plans	Multiemployer	\$117,916,977,390	\$66,293,389,827
Private Sector Plans	Single Employer	\$377,002,862,052	\$211,952,496,181
Total Impact	All Plans	\$1,549,269,304,665	\$871,005,314,371

<sup>\*</sup> Totals may not add up exactly due to rounding.

# Pension Expenditures Have an Impact Across Multiple Industries

### **Table 6:** Top Fifteen Industries by National Employment Impact

Industry	Total # Jobs Supported
Limited-service restaurants	342,057
Hospitals	335,783
Full-service restaurants	282,231
Other real estate	233,991
Offices of physicians	202,266

# **Pension Expenditures Have an Impact on Workers** in Multiple **Occupations**

**Table 7:** Top Fifteen Occupation Categories by National Employment Impact

Occupation Category	Wage and Salary Employment	Wage and Salary Income	Supplements to Wages and Salaries	Total Employee Compensation	Hours Worked
Retail Sales Workers	370,468	\$10,804,142,122	\$2,020,802,355	\$12,824,944,477	488,860,321
Food and Beverage Serving Workers	366,060	\$8,259,418,427	\$1,128,446,438	\$9,387,864,865	402,166,242
Material Moving Workers	336,873	\$13,611,406,036	\$2,541,921,077	\$16,153,327,114	543,983,150
Healthcare Diagnosing or Treating Practitioners	296,092	\$36,941,824,015	\$7,532,503,474	\$44,474,327,488	549,900,972
Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides	246,134	\$7,112,027,186	\$1,432,245,494	\$8,544,272,680	388,024,199

**National Institute on Retirement Security** 

## **DB Pensions Support \$125.5B in Federal Tax Revenue**

### **Table 4:** DB Pensions Support \$125.5 Billion in Federal Tax Revenue

	State and	Federal	Private Pensions		Total Federal
	Local Pensions	Pensions	Single Employer	Multiemployer	Tax Revenue*
Taxes Paid by Beneficiaries on Benefits	\$3.7 billion	\$915.5 million	\$1.7 billion	\$518.0 million	\$6.8 billion
Tax Revenue Resulting from Retiree Expenditures	\$64.8 billion	\$16.0 billion	\$28.9 billion	\$9.0 billion	\$118.7 billion
Total Federal Tax Revenue Impact	\$68.5 billion	\$16.9 billion	\$30.6 billion	\$9.5 billion	\$125.5 billion

<sup>\*</sup> Totals may not add up exactly due to rounding.

# **DB Pensions Support \$98.8 Billion in State and Local Tax Revenue**

### **Table 5:** DB Pensions Support \$98.8 Billion in State and Local Tax Revenue

	State and Local Pensions		Private F	Total Federal	
			Single Employer	Multiemployer	Tax Revenue*
Taxes Paid by Beneficiaries on Benefits	\$5.0 billion	\$1.2 billion	\$2.2 billion	\$697.5 million	\$9.1 billion
Tax Revenue Resulting from Retiree Expenditures	\$49.0 billion	\$12.1 billion	\$21.8 billion	\$6.8 billion	\$89.7 billion
Total State and Local Tax Revenue Impact	\$54.0 billion	\$13.3 billion	\$24.0 billion	\$7.5 billion	\$98.8 billion

<sup>\*</sup> Totals may not add up exactly due to rounding.

### **State-By-State Pension Impacts**

North Dakota 3,725 \$598.5m 43,755 \$14,302 \$2.2b South Dakota \$50,368 \$5,087 \$ 181,576 \$ 35.8b \$827.8m 1 4,481 18,935 \$2.9b 9,337 \$1.5b #16,896 \$2.8b **†**166,489 #45,267 \$7.9b \$30.3b 15,963 \$2.6b 46,978 \$7.6b 120,499 17,813 13,698 \$2.1b 20,222 165,433 43,151 \$6.5b

Figure 3: Employment and Economic Output Impacts by State

State Factsheets available at: <a href="https://www.nirsonline.org/resources/pensionomics-state-data/">https://www.nirsonline.org/resources/pensionomics-state-data/</a>

**National Institute on Retirement Security** 

## **Fact Sheets Highlight State-Specific Findings**



#### Pensionomics 2025:

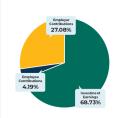
Retirement Security

Reliable Research. Sensible Solutions.

Measuring the Economic Impact of DB Pension Expenditures

#### Overview

Expenditures made by retirees of state and local government provide a steady economic stimulus to Florida communities and the state economy. In 2022, 565,788 residents of Florida received a total of \$14.9 billion in pension benefits from state and local pension plans.



The average pension benefit received was \$2,197 per month or \$26,358 per year. These modest benefits provide retired teachers, public safety personnel, and others who served the public during their working careers income to meet basic needs in retirement.

Between 1993 and 2022, 27.08% of Florida's pension fund receipts came from employer contributions. 419% from employee contributions, and 68.73% from investment earnings.\* Earnings on investments and employee contributions—not taxpayer based contributions—have historically made up the bulk of pension fund receipts.

#### Impact on Jobs and Incomes

Retiree expenditures stemming from state and local pension plan benefits supported 111,905 jobs in the state. The total income to state residents supported by pension expenditures was \$6.2 billion.

To put these employment impacts in perspective, in 2022 Florida's unemployment rate was 3.0%. The fact that DB pension expenditures supported 111,905 jobs is significant, as it represents 1.0 percentage points in Florida's labor force.

#### Economic Impact

State and local pension funds in Florida and other states paid a total of \$14.9 billion in benefits to Florida residents in 2022. Retirees' expenditures from these benefits supported a total of \$21.0 billion in total economic output in the state, and \$12.1 billion in value added in the state.

#### Impact on Tax Revenues

State and local pension payments made to Florida residents supported a total of \$3.0 billion in revenue to federal, state, and local governments. Taxes paid by retirees and beneficiaries directly out of pension payments totaled \$142.7 million. Taxes attributable to pension expenditures in the local economy accounted for \$2.5 billion in tax revenue.

Federal Tax		\$1.9 billion	
	State/Local Tax	\$1.2 billion	
	Total	\$3.0 billion	

Totals may not add up due to rounding. For data and methodology, see Borise, L and Documa, D., 2022, Pressionsorous 2025: Measuring the Economic Impact of DB Pension Expenditures, National Institute on Rotterns Counting Michigants (PC) were principled to a present principle of the Pension Expenditures, National Institute on Rotterns Counting Michigants (PC) were principled to principled and principled to the Pension Expenditures, National Institute on Rotterns Counting Michigants (PC) were principled to principled to the Pension Expenditures, National Institute on Rotterns Counting Pension Expension (PC) and PC and

National Institute on Retirement Security
Pensionomics 2025: Measuring the Economic Impact of DB Pension Expenditures

**FLORIDA** 

#### Economic Multipliers



Each \$1 in state and local pension benefits paid to Florid residents ultimately supported \$1.4 in total output in the state This "multiplier" incorporates multiple rounds of impacts of retiree spending, as each purchase ripples through the state economy.



Each \$1 in taxpayer contributions to Florida's state and local pension plans supported \$5.19 in total output in the state. This reflects the fact that taxpayer contributions are a minor source of financing for retirement benefits—investment earnings and employee contributions finance the lion's share.

#### Economic Impacts by Industry Sector

The economic impact of state and local pension benefits was broadly felt across various industry sectors in Florida. The five industry sectors with the largest employment impacts are presented in the table to the side.

Industry	Employment Impact (# Jobs)		
Limited-service restaurants	5,883		
Hospitals	5,530		
Full-service restaurants	5,262		
Offices of physicians	4,660		
Other real estate	4,213		

Industry totals include the first round of impacts from pension payments to state residents, and do not account for recaptured "leakage" to or from other states.

#### **Economic Impacts by Occupation Category**

The pension benefits in Florida supported jobs in every civilian job category, as shown in the table below

Occupation Category	Wage and Salary Employment	Wage and Salary Income	Supplements to Wages and Salaries	Employee Compensation
Food Preparation and Serving Related Occupations	11,913	\$265,468,247	\$47,309,449	\$312,777,695
Sales and Related Occupations	11,732	\$478,374,990	\$88,392,605	\$566,767,594
Office and Administrative Support Occupations	10,956	\$513,926,640	\$100,815,176	\$614,741,817
Healthcare Practitioners and Technical Occupations	7,765	\$693,751,139	\$148,286,880	\$842,038,019
Transportation and Material Moving Occupations	7,577	\$311,151,032	\$63,969,001	\$375,120,033

State Factsheets available at: https://www.nirsonline.org/resources/pensionomics-state-data/

<sup>\*</sup>Caution should be used in interpreting these numbers. See the Technical Appendix of the full Pensionomics report for details.

# Questions

