

Emerging Market Investments

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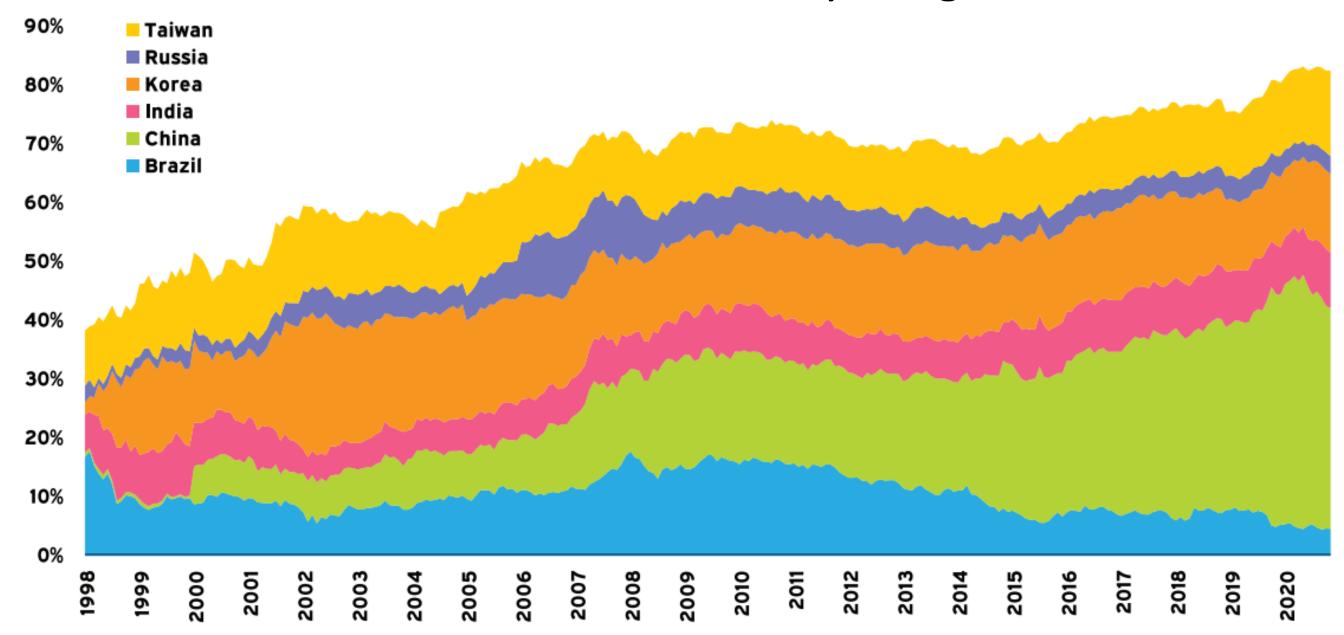
What are Emerging Markets?

Brazil	Greece	Malaysia	Saudi Arabia
Chile	Hungary	Mexico	South Africa
China	India	Peru	Taiwan
Colombia	Indonesia	Philippines	Thailand
Czech Republic	Korea	Poland	Turkey
Egypt	Kuwait	Qatar	United Arab Emirates

Source: MSCI July 2022

Emerging Markets

MSCI EM Index Country Weights



Source: MSCI

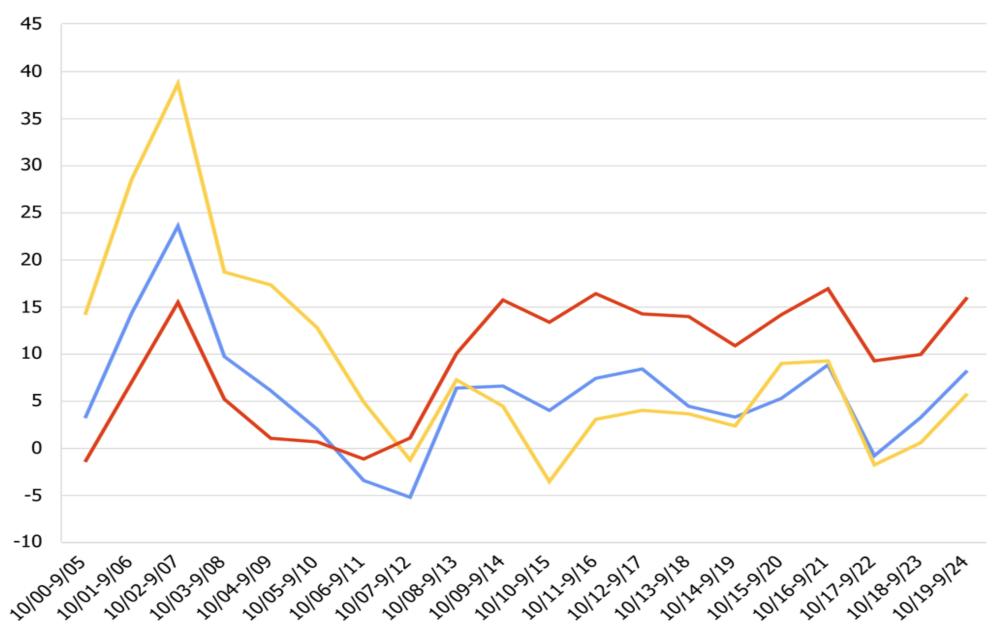
Top 10 by GDP

Rank	Market	2023
1	U.S.	26.8
2	China	19.4
3	Japan	4.4
4	Germany	4.3
5	India	3.7
6	United Kingdom	3.1
7	France	2.9
8	Italy	2.1
9	Canada	2.0
10	Brazil	2.0

Source: IMF, USD Trillion

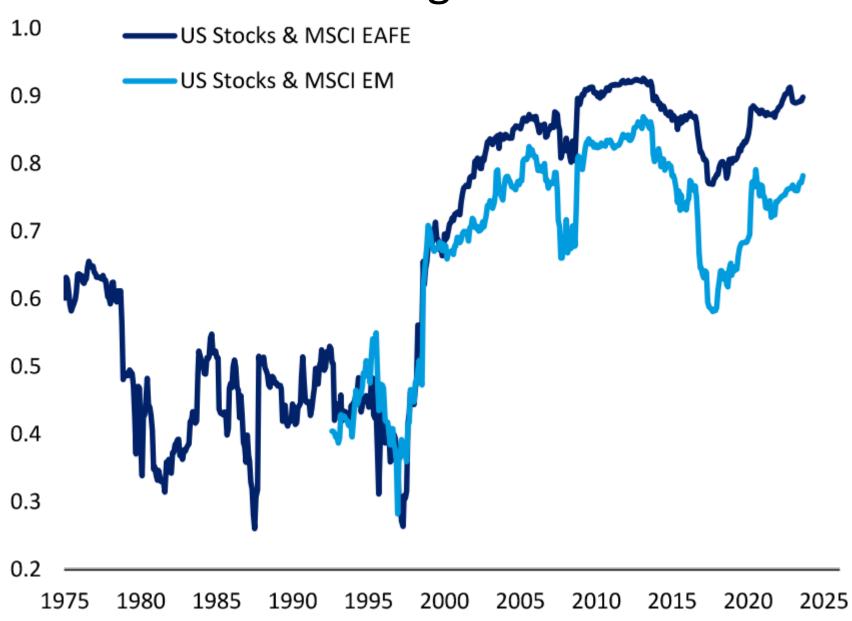
Why Emerging Markets?

5 Year Rolling Returns of S&P 500, EAFE and EM Indices

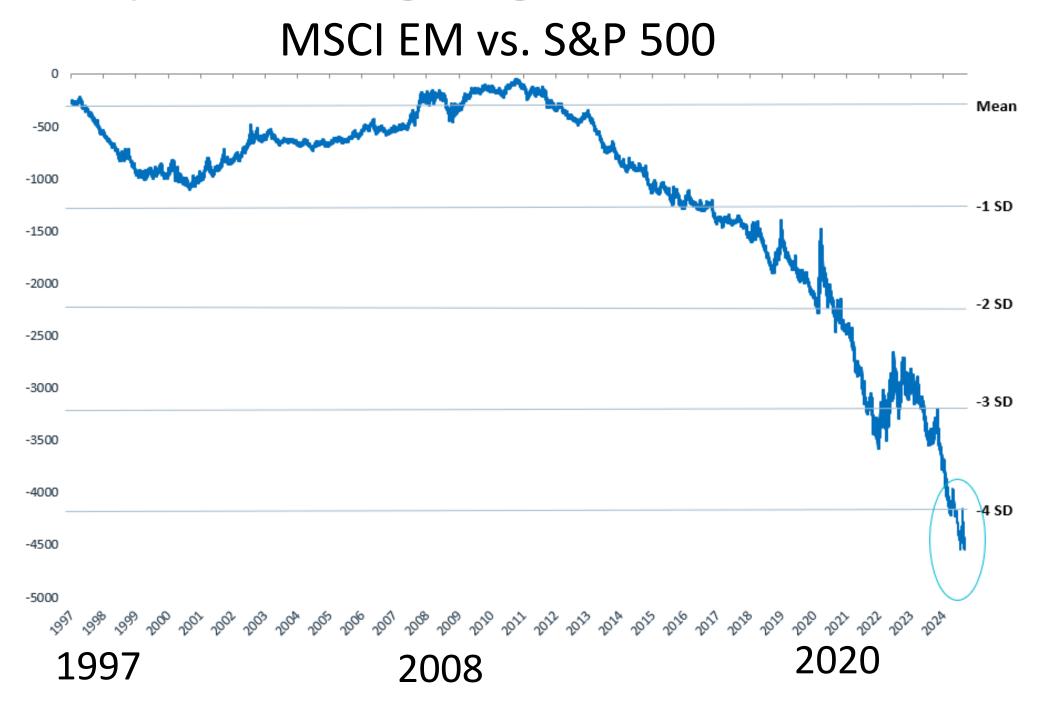


Diversification

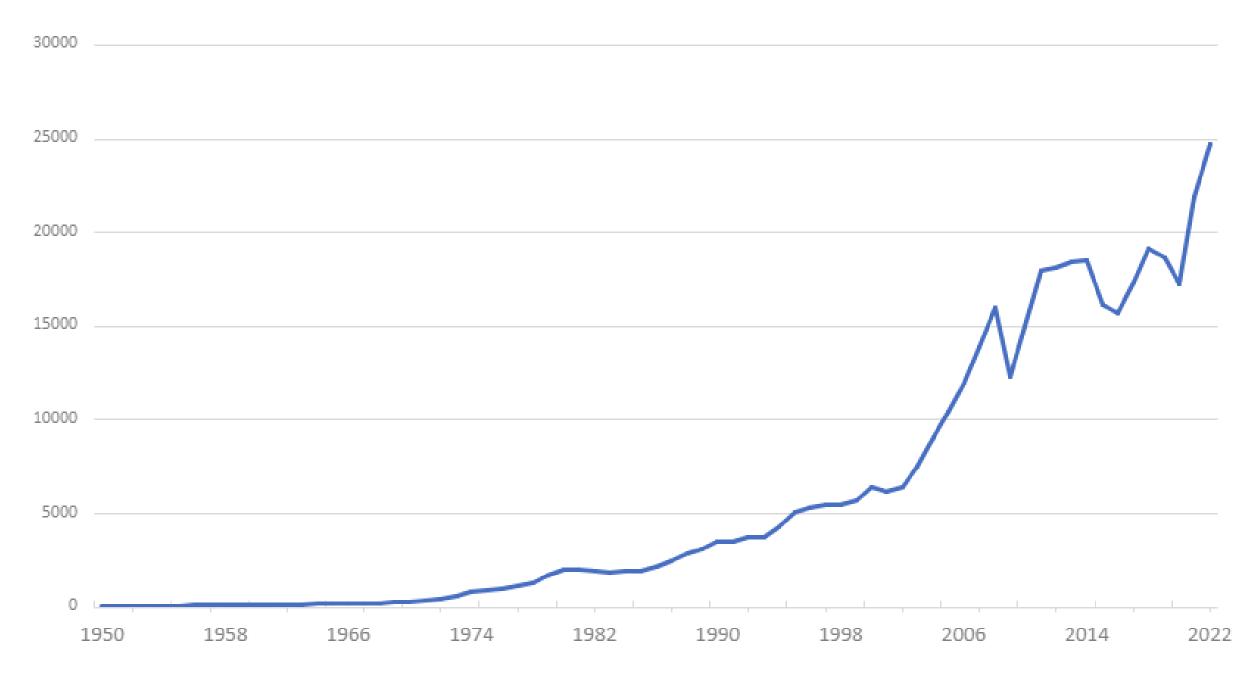
5 Year Rolling Correlation



Why Emerging Markets NOW?

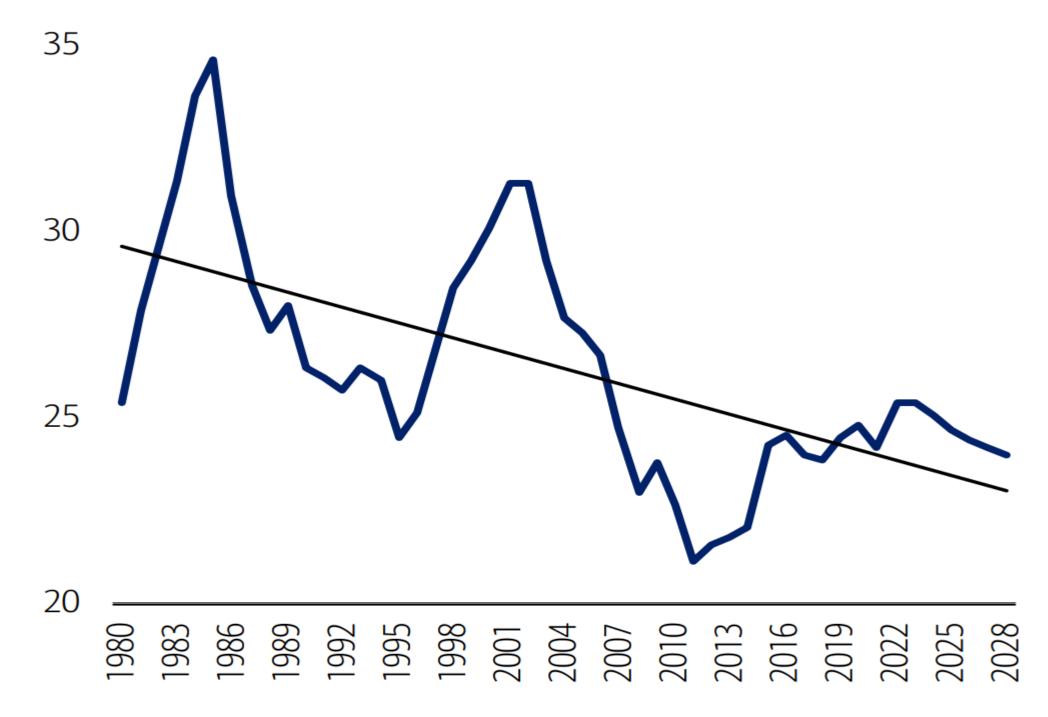


Global Trade Increasing

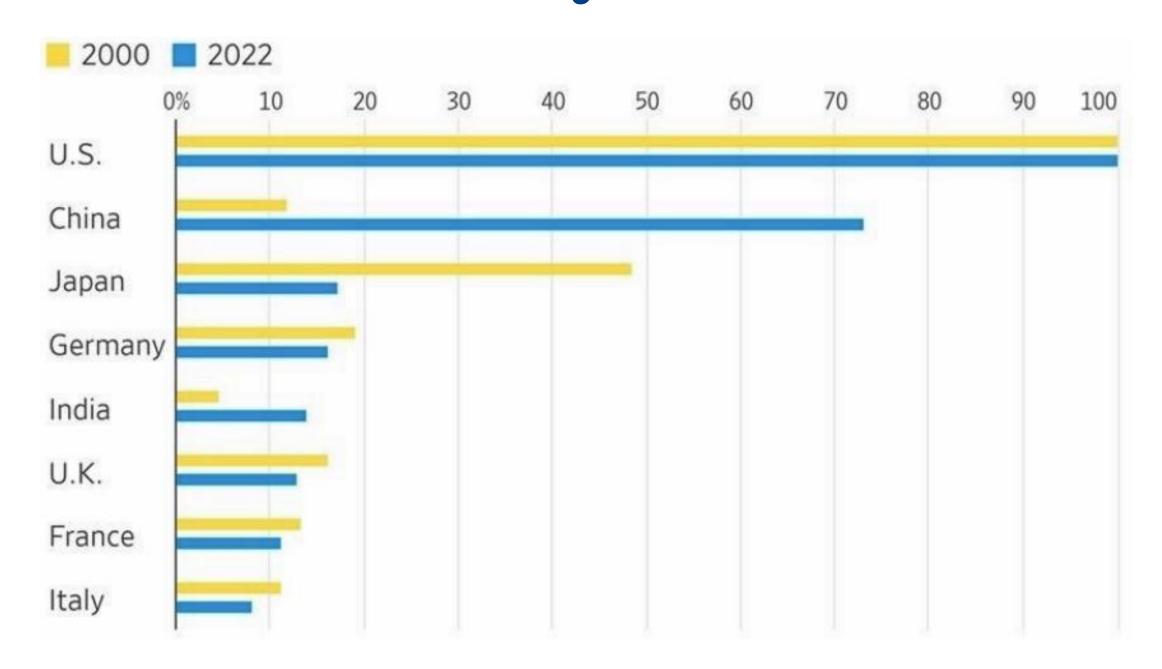


Source: WTO.org, Billion in USD

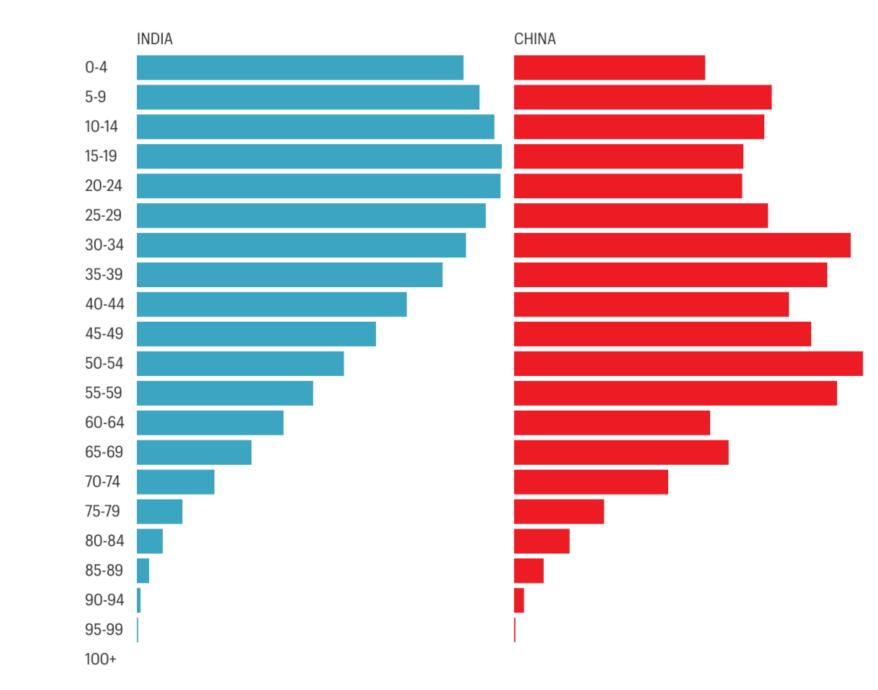
US GDP Share of Global Economy



Size of Economy Relative to US



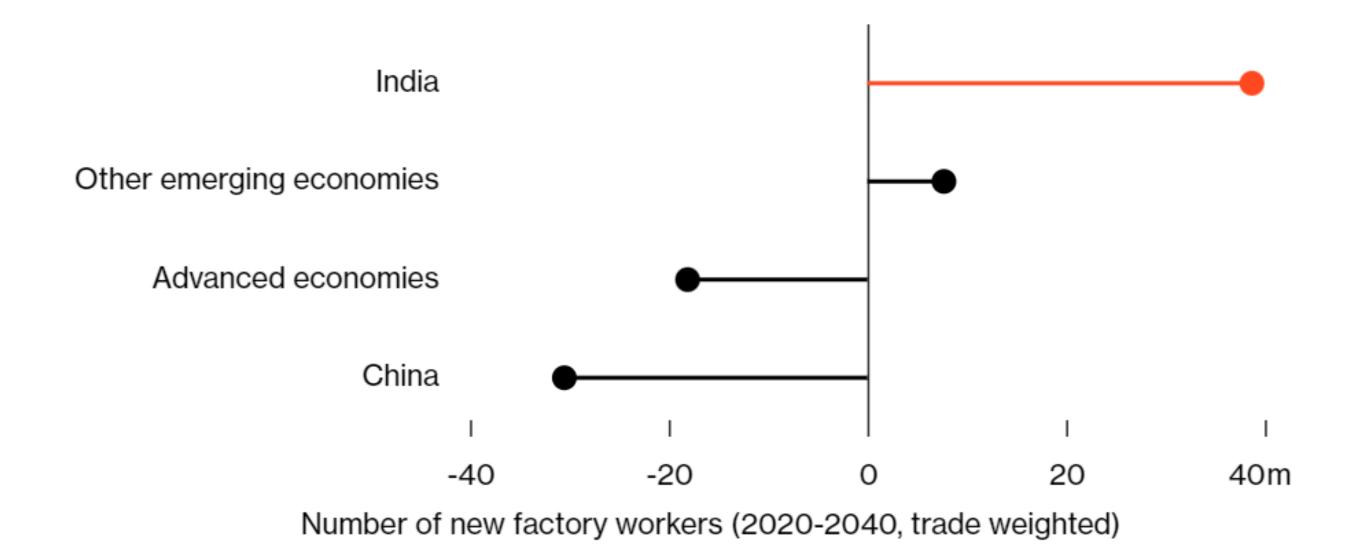
Is India the New China?



Age

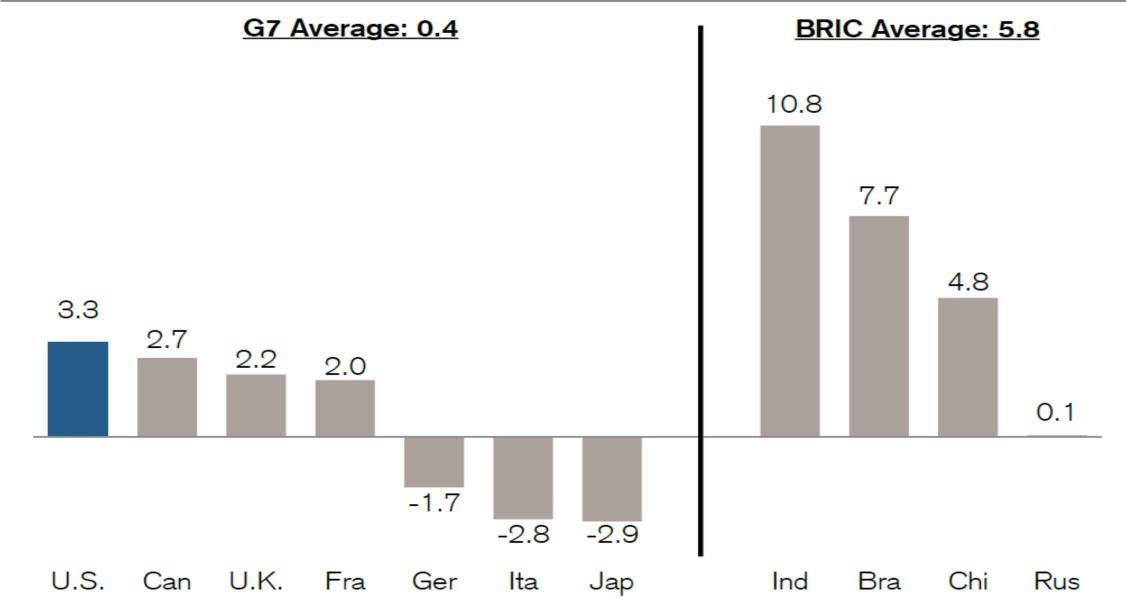
Range

India's Labor Advantage

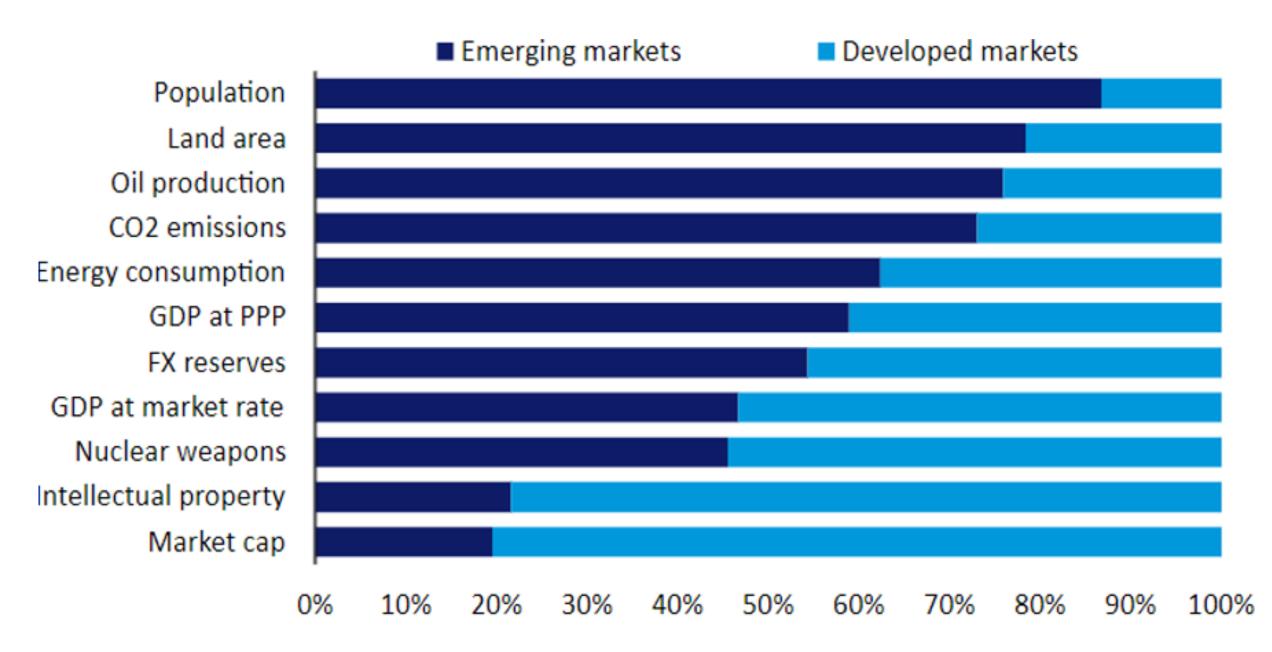


Global Demographics

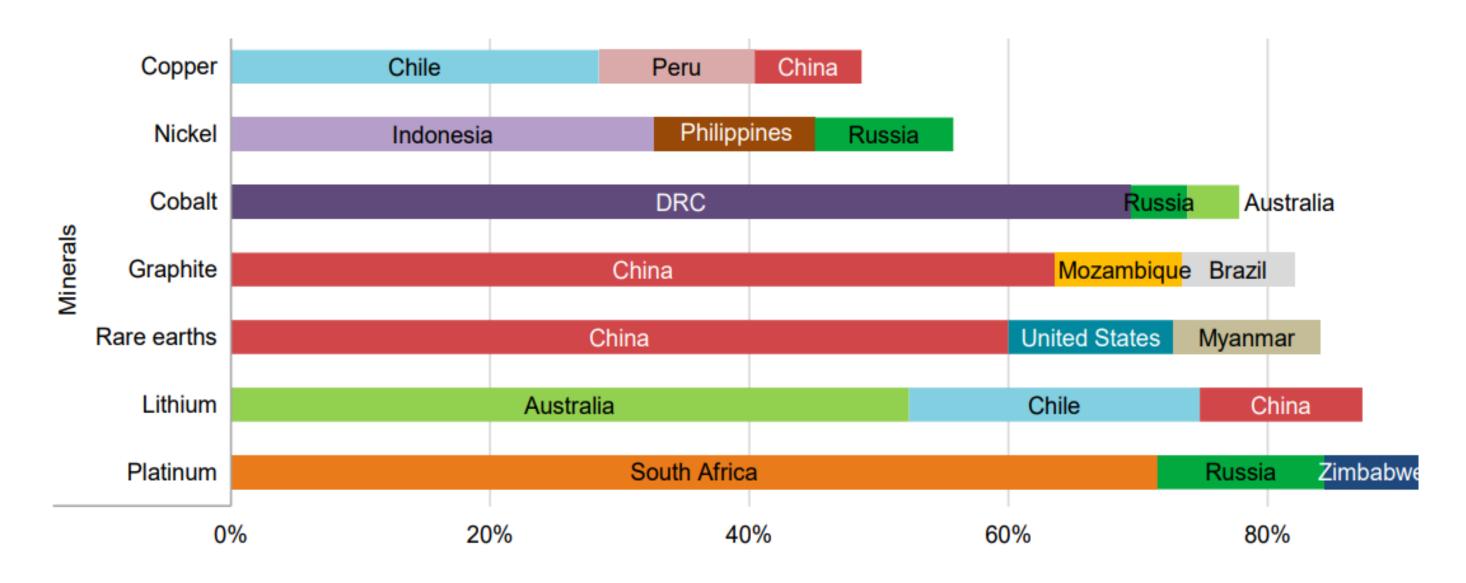
Births Minus Deaths by Country



Emerging vs. Developed Markets

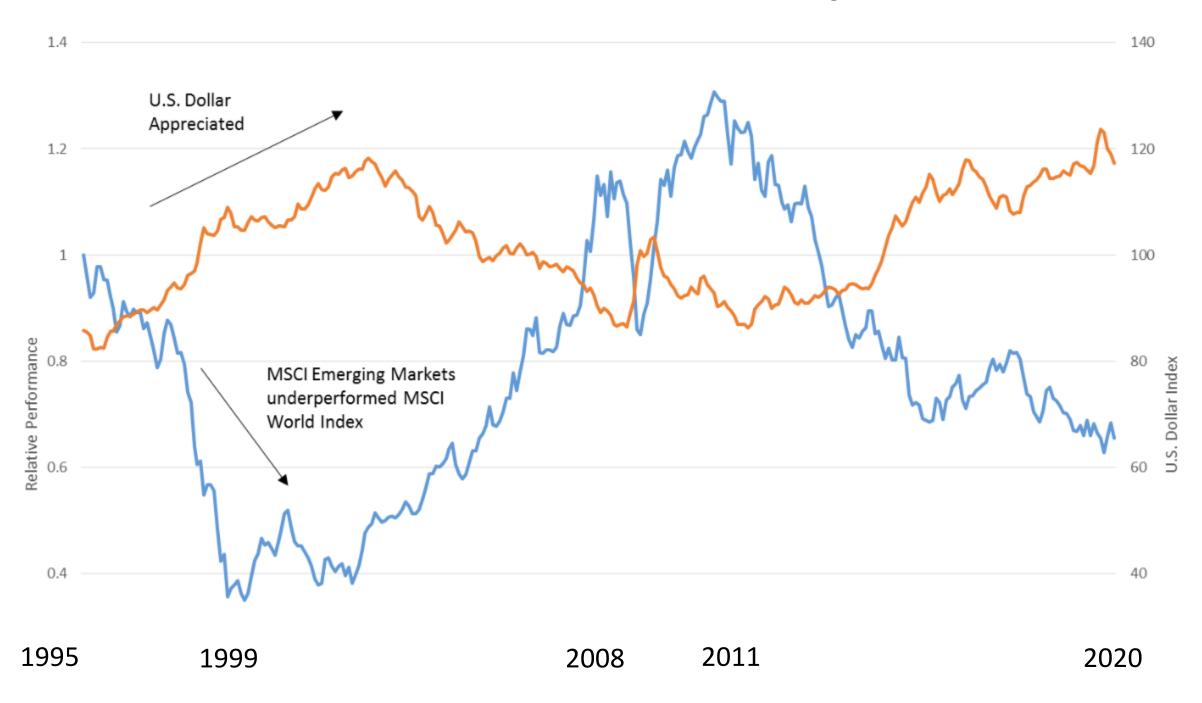


Top 3 Mineral Producers



Source: IEA (2020b); USGS (2021)

EM and the U\$D



Source: Bloomberg

Currency Impact



- > Buy Becle
- ➤ Becle goes up 10%
- Peso falls 15% vs. U.S. dollar
- As a U.S. investor, you just **lost** 5% on that investment

- > Buy Becle
- ➤ Becle goes up 10%
- Peso goes up 10% vs. U.S. dollar
- ➤ As a U.S. investor, you just made 2x your return at 20%

3 Year Currency Impact

September 30, 2024		3 Yr USD	3 Yr Local
US		7.6%	7.6%
China	**	-5.6%	-5.1%
India	®	11.6%	16.2%
Korea		-6.5%	-3.3%
Mexico		6.1%	4.5%
South Africa		5.6%	10.5%
Brazil		7.3%	7.4%
Taiwan	*	8.9%	13.6%

Source: MSCI 9/30/24

3 Year Currency Impact Mexican Peso to USD



Source: Ycharts 12/13/24 281

Investment Vehicles

Mutual Funds

Daily Liquidity & Higher Expense

Exchange Traded Funds (ETF)

Passive

Commingled Funds

Monthly Liquidity - Long Term Investor

Separate Account

\$20 million minimum

All Indices are the same – right?

MSCI Index	1 yr	3	5	10	20
EAFE	24.8%	5.5%	8.2%	5.7%	6.0%
ACWI ex-US	25.4	4.1	7.6	5.2	6.1
Emerging Market	26.1	0.4	5.8	4.0	7.3

Source: eVestment 9/30/24

All Indices are the same – right?

MSCI Index	EM	Countries	Stocks
EAFE	0%	21	742
ACWI ex-US	29%	46	2159
Emerging Market	100%	24	1330

Source: MSCI 7/29/24

Why is the Index Important?

Non-US Diversified Equity Universe	EM%
5 th Percentile	33%
25 th	20
Median	7
75th	0.2
95th	0
# of Observations	847